

## Looking to refinance at La Trobe?

Did you know that **FASTRefi®** is available at La Trobe?

**FASTRefi®** is a process enabling you to streamline your refinance settlements and can assist you to:

- Settle loans within days of borrower sign-up
- Save your customer time and help avoid retention by the existing lender
- Improve your conversion rate and secure your client



## What Qualifies?

- The outgoing lender is a bank, building society or credit union (with a BSB and account number) and the security provided is residential - this is the only qualification criteria
- As per your usual process, La Trobe will assess the qualification criteria during loan approval stage and will instruct **First Title** as a **FASTRefi®** if the outgoing lender falls into the above categories

## What are the Costs?

There are no extra costs for the **FASTRefi®** process

## What do you need to do?

- Submit the loan application as per standard process
- No need to fill out any Checklists or do any extra work - La Trobe and **First Title** will do the rest
- Help support the borrower through the **FASTRefi®** process. A Borrowers' Information Sheet has been prepared to assist you with this process

## What does the Borrower need to do?

- Disclose all debts linked to the security property
- Complete the **FASTRefi®** specific documentation included in the loan doc pack
- Obtain a current loan balance/payout figure when signing loan/mortgage documents

**Contact your Business Development Manager or  
La Trobe direct on 1800 707 707 for more information**